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PACE



Greetings from the President

Greetings to all.

I hope everyone is having a great summer. Members of both PACE and PICE Education Committees did a great job planning the spring conference in Scottsdale. Our agenda was full of great speakers. We gathered information on everything from current bankruptcy laws to learning how to take a look at the challenges we face today and how to succeed by just being smart about it. Thank you Mike Meyers for choosing a great hotel and awesome speakers.



Plans for our fall conference are starting to shape up. We are looking at another very educational agenda for Chicago, with several different speakers and topics. Scott Cargill and Mary Seymour of Lowenstein and Sandler will have a presentation on the advantages of a well drafted credit application. Fred Strano will be talking to us about effective telephone collection techniques. Matthew MacNeil will have a presentation on the legal requirements involved with tax exempt customers. We will have a legal panel consisting of Jim Anderson, Mary Semour and Scott Cargill to answer any legal questions we have. Tammie Calys will give a presentation on EIPP. Registration should be going out to members in July. When you receive your agenda please take a moment to read about the speakers and consider the benefits you will gain by attending.

We are also working on plans for our Spring 2011 conference, we will be staying at the Walt Disney World Resort in Orlando and the dates will be March 14th -16th 2011.

All of our PACE committees have been busy. The Marketing Committee, (led by our very energetic Jan Lagrone) is offering some generous prizes for sending in referrals. In an effort to improve western membership, we are developing a special offer to attract companies on the west coast. We are also working on sprucing up the PACE website. We hope to create a more appealing, informative and fun website. Any input would be appreciated.

I hope everyone takes advantage of our new PACE library. This is a great opportunity to read some great books, free of charge.

I hope everyone has a great and productive year and I will be looking forward to seeing you all in Chicago.

Lynn Watkins
Highland Computer Forms